

#### **MANSCHAFT IT**

An Indian IT System Integrator With a Global Aspiration





## Manschaft IT - Company History



#### An Indian IT System Integrator



With a Global Aspiration.

- Manschaft IT Pvt. Ltd. is an Arya Group company, a leading name in Ship-Recycling, Iron and Steel Industry and is pioneer of Ship Breaking in India.
- Focus in Providing Services in various IT areas like, Networking, Cyber Security, IT Infra, DC Infra, Cloud & Hosting, Physical Security, Professional Services and Turnkey Projects to clients across all Verticals.
- Total Industry Experience of more than 25 Years.
- Group Revenue of over 1500-2000 Crores.

#### **Race Ahead With Technology**



Government



**IT-ITES** 



Manufacturing



**BFSI** 



Reality



Travel & Hospitality



**Automotive** 



**Life Sciences** 

#### **Manschaft IT – Vision Statement**



#### Vision

To be the leading Provider of IT Services and Solution.

#### Mission

We aim to provide quality solutions and services to satisfy our customer's IT requirement. To create valuable, superior and sustainable growth and services to our customers.

#### **Our Values**

- Customer Oriented
- Trust
- Team Work
- Integrity
- High Standards

#### **Manschaft IT - Executive Summary**



- SD-WAN
- WiFi
- Routing
- Switching
- Load Balancer
- Cabling
- Racks/Smart Rack





- Firewall/UTM
- WAF
- Disk Encryption
- DLP
- MDM
- NAC
- Email Security

Cyber Security



- Laptop/Desktop
- Audio Video Solutions
- OS & Software Licenses
- Printers & Scanners
- TV's & Projectors
- UPS
- Telephony
- NMS/Asset Management

IT Infra



- Server
- Hyperconverged Solution
- Storage
- Virtualization
- Backup
- Archival

**DC** Infra



- Azure
- AWS
- Google
- Alibaba
- Hosting Services

Cloud & Hosting



- Fire Suppression
- Access Control
- CCTV
- Que Management
- Visitor Management
- Canteen Management

Physical Security



- Managed Services
- Project Management
- Resident Engineer
- On-Call Support
- One Time Implementation
- Remote Technical Support
- AMC

Professional Services



- In-house DC/Server Room
- Office Space
- HVAC
- Cooling Solutions
- Power Solutions
- Electric Jobs
- Furniture's and Fixtures

Turnkey Projects



#### **Manschaft IT - Executive Summary**



#### Manschaft IT has carved out a niche for itself in the areas of

- IT Services
- IT Products
- System Integration

#### Strong Technical Skill Sets in the areas of

- Networking
- Security
- Server and Storage
- Virtualization
- Infrastructure

#### Outstanding customer support in the areas of

- Solution Design
- Implementation
- Post Implementation support & Documentation

#### **Manschaft IT - Executive Summary**



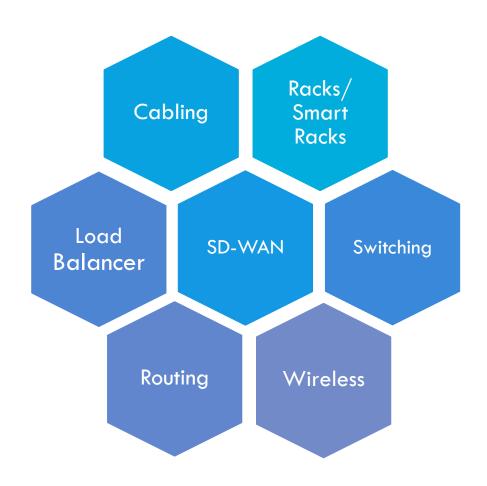
- Certified & Experienced Resources Pool
- Strong Association With Leading Vendors
- Satisfied Customers Across Various Verticals like
  - Government
  - IT-ITES
  - Manufacturing
  - Banking & Finance
  - Reality
  - Travel & Hospitality
  - Automotive
  - Life Sciences



# **Product Offerings**







### **Cyber Security**





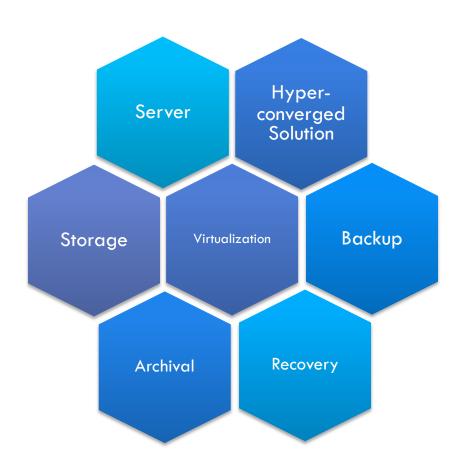
## IT- Infrastructure





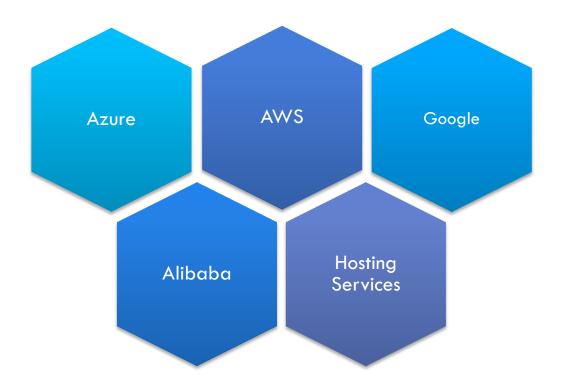
## **DC-Infrastructure**





## **Cloud & Hosting**





## **Physical Security**





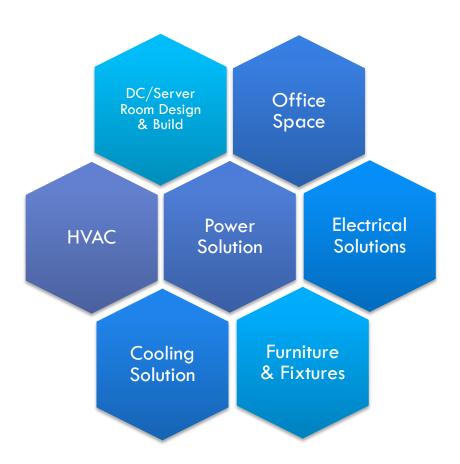
#### **Professional Services**





## **Turnkey Projects**







## **Service Delivery Model**



#### **Service Delivery**



# Pre-Project

Information Gathering

Site Surveys

**Feasibility Reports** 

Solution Sizing & Design

**Deployment Plans** 

# **Project Execution**

**Delivery & Logistics** 

Installation & Configuration

**User Acceptance Test** 



## Post Project

**Technical Support** 

Hardware Support

Repair & Replacement

Upgrades & Updates

Documentation



# **Vendor Engagements**



#### **Networking**





















#### **Cyber Security**





















#### **Storage And Virtualization**















#### **Infrastructure**





























# **Major Clients**



#### **Major Client Engagement**





















#### **Major Client Engagement**





















#### **Major Client Engagement**























# Thank you!



## Manschaft IT Pvt. Ltd.

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